

MARINE WHERE WE CAN HELP



INDUSTRIES

Manufacturers	
Heavy industries	
Tech companies	
Importers	
Exporters	
From multinationals to SMEs	
CargoGuard for SMEs	
CargoGuard for SMEs Online "All Risks" cargo cover for premiums up to £7,000: quote, bind, policy issuance and mid-term servicing.	
Online "All Risks" cargo cover for premiums up to £7,000: quote, bind, policy issuance	

•
•
•
•
•

Strong underwriting appetite

Specialty Marine

AIG Construction clients (Project Cargo and Delayed Start-Up cover	•
Multinational solutions	•
Fronted/Risk Management Solutions	•

Claims help when it matters most

- Our global marine claims team handles claims onsite worldwide.
- · Rapid handling and settlement process for claims below \$10,000.
- After coverage for a marine cargo loss is confirmed we advance up to 50% of the agreed loss estimate within 7 days.

AIG Marine Differentiators



Risk Consulting

- World-class team of Marine Risk Consulting Engineers worldwide.
- E.g. experienced master mariners, to help clients identify exposures and reduce their risks.



Marine Captives

- Extensive captive portfolio (Cargo, Logistics and Marine Liability).
- Experience partnering with clients to innovate and manage their total cost of risk.



Multinational

- Deep multinational experience and understanding of clients' local needs.
- Extensive global network and alignment with AIG's multinational Centre of Excellence.



General Average

• AIG Marine is able to issue a single global average bond.

Our Marine Leaders

Koen van Leuven

Head of Marine

- Talbot & AIG UK
+31 623 539 981
Koen.van_Leuven@aig.com

Cameron Ross

Head of Transportation and Logistics +44 (0)7597 797 757 Cameron.Ross@aig.com

Paul Smith

Head of Marine Liability

– Talbot & AIG UK

+44 (0)7908 134 204

Paul.Smith@talbotuw.com

Andrew Whitehouse

Head of Multinational & Retail Cargo, UK Marine +44 (0)7745 735 203 andrew.whitehouse@aig.com

CLAIMS SPECIALISTS

Will Smyth

Head of Marine Claims +44 (0)7731 991 712 William.Smyth@aig.com

Alexander Kralchev

Marine Claims Express +359 877 062 880 Alexander.Kralchev@aig.com

aig.co.uk/WinningAIG